

# CORPORATE PRESENTATION

June 2024









# WHY MEG ENERGY?



High Quality Asset Base & Operational Excellence

- 110,000 bbls/d of production capacity, and steam oil ratio (SOR) ~15% below peer average
- ~50-year 2P reserves life index with low decline and sustaining capital
- Excellent capital efficiencies on both short-cycle (redevelopment) and long-cycle (new pads) opportunities
- · Strong emphasis on operational excellence and safety leadership



Free Cash Flow ("FCF")<sup>1</sup> & Production Growth

- · Unhedged crude oil "pure play" with full exposure to WTI and WCS differential
- ~9% 2024 FCF yield at US\$75/bbl WTI
- ~15,000 bbls/d of capacity growth by late 2026 at capital intensity of ~\$20,000/bbl/d
- ~10% 2024 production per share growth including share buyback estimate at US\$75/bbl WTl<sup>2</sup>



Accelerating Return of Capital

- Shareholder capital returns rise from 50% to 100% of FCF when net debt¹ reaches US\$600mm (~Q3 2024 at US\$75/bbl WTI)
- 2024 share buybacks would represent ~6%2 of YE 2023 shares outstanding at US\$75/bbl WTI
- \$983mm (45.2mm) of share buybacks and US\$1,047mm of debt repayments since April 1, 20223



Global Market Access

- ~80% of blend sales<sup>4</sup>, or 120,000 bbls/d, has firm service tidewater<sup>5</sup> access
- 2.1mm bbls of total storage and 500,000 bbls/month of dock space provide strategic optionality
- Q2 2024 TMX in service enhances bitumen realization<sup>4</sup> and reduces WCS differential volatility
- US\$1/bbl WCS differential narrowing increases 2024 adjusted funds flow¹ by \$47mm



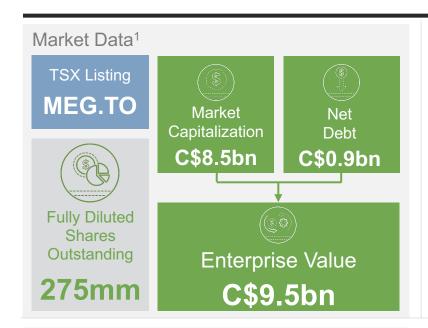
ESG Commitment

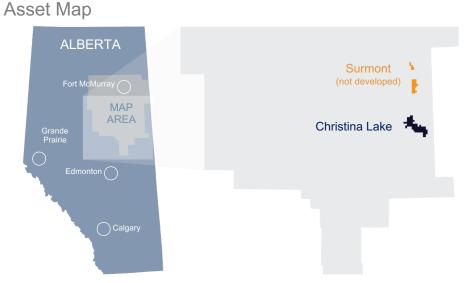
- > 99.5% methane produced from our operations is conserved
- · Zero fresh water used in thermal operations
- Over \$1bn in total spend with Indigenous businesses since 2007
- 1. Adjusted funds flow, free cash flow (defined as adjusted funds flow less capital expenditures) & net debt (defined as long-term debt less cash and cash equivalents) are capital management measures refer to Disclosure Advisories for further information.
- 2. Assumes actual share buybacks in Q1 and remainder of year share buybacks at US\$75/bbl WTI. Q2-Q4 shares bought back at March 31, 2024 share price.
- As of March 31, 2024.
- 4. Blend sales & bitumen realization are Non-GAAP financial measures refer to Disclosure Advisories for further information.
  - 100,000 bbls/d of Flanagan South capacity and 20,000 bbls/d of TMX capacity (in service in Q2 2024).



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# MEG ENERGY CORPORATE PROFILE





\$5.96 **\$6.37** 

#### **Operating & Financial Data**

- ~1.9 billion bbls of YE 2023 2P reserves
- ~50-year 2P reserves life index at 105,000 bbls/d
- \$4.4bn of tax pools shelter cash taxes until H1 2027 at US\$75/bbl WTI
- FCF of \$1.6bn and \$0.95bn in 2022 and 2023, respectively
- \$127mm (4.7mm shares) in share buybacks and **US\$105mm** of debt redemptions YTD 2024<sup>4</sup>

## **Operating Performance**



- Market data as of March 31, 2024. Shares outstanding figure is equal to sum of common shares and convertible securities (equity-settled RSUs & PSUs and stock options).
- Energy operating cost net of power revenue is a non-GAAP measure refer to Disclosure Advisories for further information.
- Non-energy operating cost is a supplementary financial measure refer to Disclosure Advisories for further information.

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# 2024 INVESTMENT THEMES



Transition to moderate capacity growth

# Highly economic 3rd processing train:

- 3-year, ~\$300mm project
- ~15,000 bbls/d capacity increase
- ~\$20,000/bbl/d capital intensity



Focused on operational excellence

# Operating strategy drives higher production:

- Enhanced completion designs
- · Optimized well spacing
- High return, short-cycle well redevelopment
- More effective steam allocation



Return of capital inflection point

100% FCF to shareholders at US \$600mm net debt:

 ~Q3 2024 at US\$75/bbl WTI



WCS improvement & reduced volatility

# TMX in service in Q2 removes apportionment:

- >80% of production can access tidewater
- C\$47mm adjusted funds flow increase from a US\$1/bbl WCS improvement



2024 marks transition to production growth and step-change in shareholder returns

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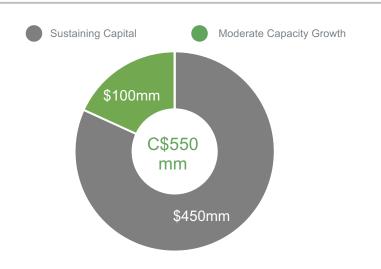
# 2024 BUDGET GUIDANCE

## Production increases and capex transitions to moderate capacity growth

#### 2024 Budget Guidance

	2024 Guidance
Average Bitumen Production	102,000 - 108,000 bbls/d
Capital Expenditures	\$550mm
Non-energy Operating Costs	\$5.10 - \$5.40/bbl
G&A Expense	\$1.75 - \$1.95/bbl

### 2024 Capital Expenditures Budget (\$550mm)



#### 105,000 bbls/d production mid-point at a 2.3 SOR

- ~4% increase over 2023
- All 2024 quarters exceed 100,000 bbls/d
- Minor 2024 turnaround spread throughout year

### \$450mm of sustaining capital

- \$315mm for well pad and redevelopment drilling
- \$120mm for facility and field infrastructure
- \$15mm of corporate, other
- Includes ~5% inflation

### \$100mm of moderate capacity growth

- \$60mm 3rd processing train
- \$20mm Skim tank
- \$20mm "Steam optionality" tie-ins

## \$5.25/bbl non-energy operating costs mid-point

 ~5% increase over 2023 reflects larger scope of operations and inflationary pressures

#### \$1.85/bbl G&A mid-point

Consistent with 2023

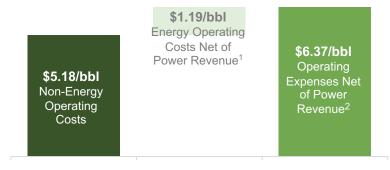
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## Q1 2024 RESULTS

## Continued execution of operating strategy plus healthy WTI helped generate C\$217mm of FCF

#### Q1 2024 Performance

Operating Performance	
Bitumen Production	104,088 bbls/d
Steam-Oil Ratio (SOR)	2.37



#### **Financial Performance**

Adjusted Funds Flow	\$329mm (\$1.19/share)
Capital Expenditures	\$112mm
Free Cash Flow	\$217mm
Debt Redemptions	\$142mm
Share Buybacks	\$127mm (4.7mm shares)

#### Q1 2024 Highlights

- Strong WTI (~US\$77/bbl) offset by wide differentials (~US\$19/bbl WTI:WCS Edmonton differential) and higher apportionment (~28%) drove ~C\$60/bbl bitumen realization after net transportation and storage expense
- Bitumen production of 104,088 bbls/d was 3% lower Q-o-Q due to cold weather impacts, facility maintenance and timing of new well start-ups
- FCF plus available cash helped facilitate C\$269mm in share buybacks and debt reduction
  - Exited quarter with net debt of US\$687mm
- Renewal of NCIB in March to allow repurchase of an additional 10% of MEG's public float (up to ~24mm shares)

#### 2024 Lookahead

- CEO transition to Darlene Gates, former COO since 2021, with focus on executing unchanged strategy
- Torque to narrowing differentials with TMX in service in Q2
- Continued focus on operational excellence and completion of two new well pads (first pad started steaming in Q1) to support 102,000-108,000 bbls/d production guidance range
- 100% FCF allocation to return of capital upon hitting US\$600mm net debt target in ~Q3 2024 (US\$75/bbl WTI)
- Progress negotiations with provincial and federal governments on Pathways project
- 1. Energy operating costs net of power revenue is a supplementary financial measures refer to Disclosure Advisories for further information.
- 2. Operating expenses net of power revenue is a Non-GAAP financial measure refer to Disclosure Advisories for further information.

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# TRANSITION TO MODERATE CAPACITY GROWTH

## Commence three highly economic growth projects in 2024

Current Estimated 2024-2026 Growth Capex Profile



#### 2024-2026 Notional Production & Turnaround Profile



#### ~\$300mm 3rd processing train (2024-2026)

- ~15,000 bbls/d capacity increase
- ~\$20,000/bbl/d capital intensity
- IRR of ~30% at US\$55/bbl WTI, ~50% at US\$75/bbl WTI and ~70% at US\$95/bbl WTI

#### • ~\$35mm skim tank (2024-2025)

- Reduces 2025 turnaround by ~10 days
- <1-year payback</li>

#### ~\$25mm steam optionality tie-ins (2024-2025)

- Flexibility to add additional steam generator without plant outage
- 2024-2026 sustaining capital averages ~\$450mm prior to inflation
- 110,000 bbls/d production capacity in 2024 and 2025
  - ~105,000 bbls/d of production net of turnaround activity
- Capacity rises to 125,000 bbls/d upon completion of 3rd processing train in late 2026
- Turnarounds occur over three-year cycles
  - Minor turnaround in 2024 spread throughout year
  - Larger 2025 and 2026 turnarounds in Q2 (similar impact to 2023)

# CONTINUED FOCUS ON OPERATIONAL EXCELLENCE

Safe and reliable operating strategy delivers increased production and top tier SOR



Enhanced completion designs increase well productivity, thermal efficiency and ultimate recovery



Optimizing
inter-well pair
spacing (based on
resource quality) and
applying noncondensable gas
(NCG) co-injection
enhances field
performance



Identifying and executing short-cycle, high-return well redevelopment projects



Steam redeployment to new wells increases production and steam efficiency



We are a leader in innovative and responsible SAGD Development

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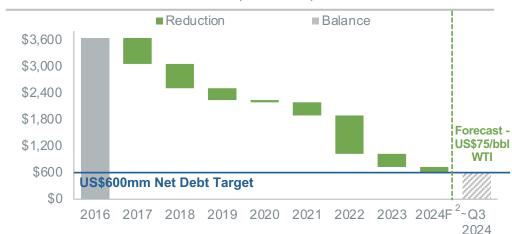
# RETURN OF CAPITAL INFLECTION POINT

## US\$600mm net debt target and return of capital increase "in-sight"

- US\$600mm net debt target reached ~Q3 2024 at US\$75/bbl WTI
  - ~1.0x EBITDA at US\$50/bbl WTI
- >US\$3.0bn net debt reduction since 2016
  - US\$1,047mm of debt repurchases since April 2022<sup>1</sup>

- \$983mm (\$21.75/share) of share buybacks since April 2022<sup>1</sup>
  - 45.2mm shares, or ~15% of YE 2021 outstanding balance<sup>1</sup>
- · Share buybacks rise as net debt declines
  - 50% of FCF at net debt US\$600mm to US\$1.2bn (current stage)
  - 100% of FCF at net debt < US\$600mm</li>
- "Small" base dividend under consideration at US\$600mm net debt

### Annual Net Debt Reduction (US\$mm)



## Quarterly Share Buybacks (C\$mm)



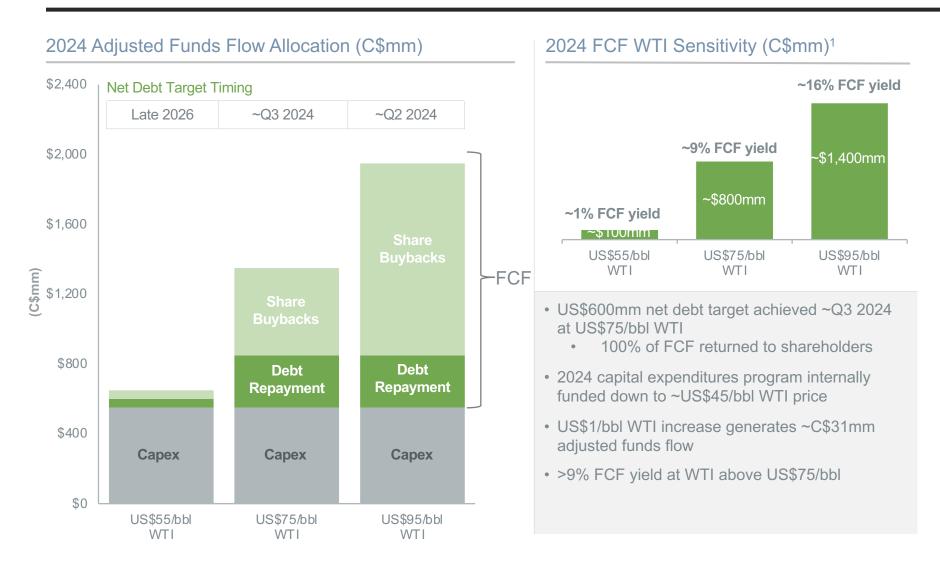
<sup>2.</sup> Forecast net debt reduction in 2024 prior to achieving net debt target.



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As of March 31, 2024.

# 2024 FCF & SHARE BUYBACK WTI SENSITIVITY



Note: Price scenarios assume mid-point of 2024 production guidance, US\$16.25/bbl WTI:WCS Edmonton discount, US\$1.50/bbl WCS:AWB Edmonton discount, US\$7.75/bbl WTI:AWB Gulf Coast discount, C\$1.35/US\$ F/X rate, condensate purchased at 100% of WTI and one bbl of bitumen per 1.42 bbls of blend sales (1.42 blend ratio)

1. FCF yields are based on market capitalization as of March 31, 2024. FCF yield is defined as FCF divided by market capitalization.



# SHARE BUYBACKS ACCELERATE PRODUCTION **GROWTH PER SHARE**



\$1,350 mm

Source

Debt Reduction

**Budget** 

Capex

Use

• 2024 production represents ~4% increase over 2023

2023E 2024B 2025F

Production growth via 3rd processing train (2023-26 CAGR of 4-5%)

2026F

- ~6% reduction in year-end shares outstanding in 2024 at US\$75/bbl WTI
  - ~11% year-end reduction at US\$95/bbl WTI
  - ~2% year-end reduction at US\$55/bbl WTI
- Organic production growth + share buybacks deliver ~10% PPS growth in 2024 at US\$75/bbl WTI

Production per share calculated as average FY production divided by average shares outstanding (average of beginning and ending shares outstanding balance). Assumes actual share buybacks in Q1 and remainder of year share buybacks at US\$75/bbl WTI. Q2-Q4 shares bought back at March 31, 2024 share price.



90,000

80.000

~4%

Share

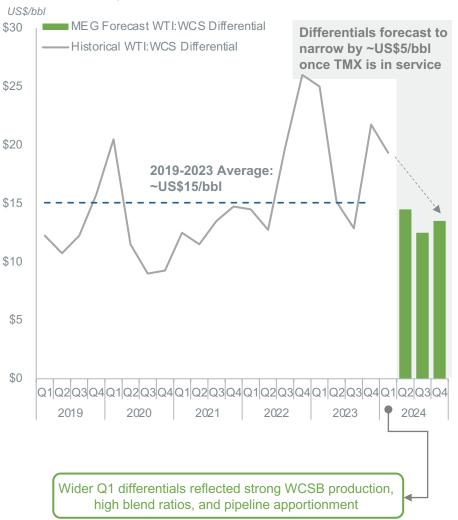
Reduction:

~6%

2024F

# WCS IMPROVEMENT & REDUCED VOLATILITY

## TMX start-up narrows WCS differential in Q2 2024 and beyond



- TMX in service in Q2 removes pipeline constraints and narrows and reduces volatility of the WCS differential
  - Q2 and Q3 US\$1-2/bbl better than in 2023
  - Q4 US\$1-2/bbl seasonal widening

#### Q2 2024

- TMX reduces PADD II supply = ↓ diff
- Producer turnarounds = ↓ diff

#### Q3 2024

- Summer driving season spurs demand = ↓ diff
- Seasonally lower blend ratios reduce supply = ↓ diff

#### Q4 2024

- Seasonally higher blend ratios = ↑ diff
- Refinery turnarounds = ↑ diff
- WCS differential "blowout" risk declines with excess pipeline egress
- US\$1/bbl WCS improvement raises 2024 adjusted funds flow \$47mm

#### Other 2024 Market Drivers

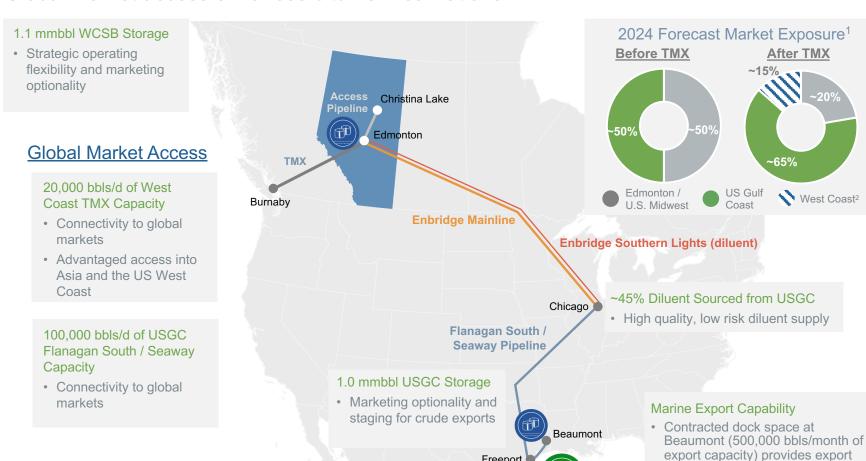
- Dos Bocas refinery demand and Venezuelan sanctions remove heavy bbls from USGC
- Potential SPR refill



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# 120,000 BBLS/D OF TIDEWATER ACCESS (~80% OF PRODUCTION)

#### Global market access enhances bitumen realizations



- Assumes mid-point of 2024 production guidance and 1.42 blend ratio. Before TMX assumes 25% apportionment and after TMX assumes 0% apportionment.
- 20,000 bbl/d of contracted capacity on TMX (in service in Q2 2024).



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Freeport

optionality to global markets

# MEG'S COMMITMENT TO ESG

MEG's purpose is to supply the world with responsibly produced energy while generating long term value for all our stakeholders

#### **Business Model Resilience**

Focused on incorporating ESG strategies into our business plan to generate attractive returns now and over the long-term life of our assets



Foundational Commitments



#### Governance

Our Board has direct oversight of ESG and is focused on long-term sustainability in applying high standards to ESG performance

Management compensation is tied to ESG targets



Health & Safety

Focus on safe, sustainable, and reliable operations, guided by our operating priorities

- We care for ourselves and all others
- We care for the environment and communities in which we live and operate
- We care for our business and long-term performance



Water & Wastewater Management

# Zero fresh water used in MEG's thermal operations

 Continued focus on optimization of % of water recycled and maintaining top decile total make-up water intensity



Indigenous Relations

# Over \$1bn in total spend with Indigenous businesses since 2007

- Grow economic participation for local communities across our business
- Provide Indigenous awareness training to all employees

Additional information can be found at www.megenergy.com/sustainability

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# **APPENDIX**



## 2024 ADJUSTED FUNDS FLOW SENSITIVITY

## Unhedged WTI & WCS differential provides significant torque to change in oil prices

#### Illustrative Adjusted Funds Flow Sensitivities<sup>1, 2</sup>

Variable	Range	2024 Adjusted Funds Flow Sensitivity (C\$mm)
WCS Differential (US\$/bbl)	+/- \$1.00/bbl	+/- C\$ <mark>47 mm</mark>
WTI (US\$/bbl)	+/- \$1.00/bbl	+/- C\$ <mark>31 mm</mark>
Bitumen Production (bbls/d)	+/- 1,000 bbls/d	+/- C\$ <mark>16 mm</mark>
Condensate (US\$/bbl)	+/- \$1.00/bbl	+/- C\$ <mark>14 mm</mark>
Exchange Rate (C\$/US\$)	+/- \$0.01	+/- C\$ <mark>10 mm</mark>
Non-energy Opex (C\$/bbl)	+/- \$0.25/bbl	+/- C\$ <mark>6 m</mark> m
AECO Gas (C\$/GJ)	+/- \$0.50/GJ	+/- C\$ <mark>6 m</mark> m

- 1. Each sensitivity is independent of changes to other variables.
- Assumes mid-point of 2024 production guidance, US\$75.00/bbl WTI, US\$16.25/bbl WTI:WCS Edmonton discount, US\$1.50/bbl WCS:AWB Edmonton discount, US\$7.75/bbl WTI:AWB Gulf Coast discount, C\$1.35/US\$ F/X rate, condensate purchased at 100% of WTI and one bbl of bitumen per 1.42 bbls of blend sales (1.42 blend ratio).
- 3. Assumes 1.4 GJ/bbl of bitumen, 65% of 160 MW of power generation sold externally and a 25.0 GJ/MWh heat rate.

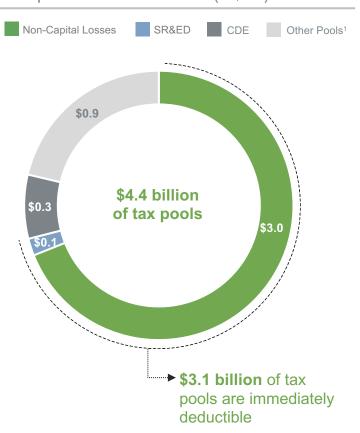


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# MATERIAL UNRECOGNIZED VALUE FROM TAX POOLS

## Tax shelter until H1 2027 at US\$75.00/bbl WTI and US\$16.25/bbl WCS Edmonton Discount

## Composition of Tax Pools (C\$bn)





Pools Utilized Per Year <sup>2</sup>	Illustrative Value of Tax Pools at 8.0% Discount Rate	
(C\$mm)	(C\$bn)	(C\$/sh) <sup>3</sup>
\$500	\$0.7	\$2.55
\$1,000	\$0.8	\$3.00
\$1,500	\$0.9	\$3.15
\$2,000	\$0.9	\$3.25

#### Maximum Theoretical Value<sup>4</sup>

Total	\$1.0bn	\$3.65/sh <sup>2</sup>
Immediately Deductible	\$0.7bn	\$2.60/sh <sup>2</sup>

Note: Tax pools may not sum to total due to rounding

- 1. Other pools consist primarily of various UCC pools and capital loss carryforward.
- 2. Refers to an illustrative amount of pools used annually, assuming deductions available, until fully exhausted.
- 3. Tax pool value based on tax rate of 23% (tax pools as of March 31, 2024). Value presented per MEG share, using fully diluted shares outstanding as of March 31, 2024.
- 4. Maximum theoretical value is calculated based on average 2024 tax rate of 23.0% applied to MEG's total and immediately deductible tax pools and using fully diluted shares outstanding as of March 31, 2024.

# STRONG LIQUIDITY

## Low-cost debt maturity profile

- ~3 years to nearest debt maturity
- 7.125%, 2027 unsecured notes
  - Call premium of 101.7% in 2024
- 5.875%, 2029 unsecured notes
- C\$600mm undrawn revolving credit facility (2026)
  - < 50% drawn no financial covenants</li>
  - > 50% drawn First lien net debt / LTM EBITDA <= 3.5x</li>
- C\$600mm letter of credit facility (2026)

#### **Credit Rating Summary**

	Outlook	Rating
S&P	Stable	BB-
Fitch	Stable	BB-
Moody's	Stable	Ва3

#### **Debt Maturity Profile Over Time**



#### ~Q3 2024 (US\$600mm net debt target achieved¹)



Assuming US\$75/bbl WTI.



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# ROYALTY CALCULATION METHODOLOGY

#### **Royalty Mechanics**

- Royalty is the greater of 1%-9% of Gross Revenue<sup>1,2</sup>
   or 25%-40% of Net Revenue<sup>1,2</sup>
- Gross Revenue can be estimated as:
  - 1 Bitumen realization, after net transportation and storage expense <sup>3</sup>



- **Net Revenue** can be estimated as Bitumen realization after net transportation and storage expense, less:
  - Operating Expenses, less
  - 3 Capital Expenditures



#### **Example Financials**

		(C\$mm)
		\$4,500
nse		(\$1,800) (\$525)
		\$2,175
		(\$400) (\$450)
		\$1,325
Royalty Rate <sup>4</sup>	Royalty Expense	Effective Royalty Rate <sup>3</sup>
7%	\$157	7%
37%	\$486	22%
	Royalty Rate <sup>4</sup>	Royalty Royalty Expense  7% \$157

Effective royalty rate is calculated as royalty expense divided by gross revenue

Note: All figures used are for example purposes

- While royalties can be estimated based on proprietary sales volumes, actual royalties are paid on bitumen production volumes.
- Gross revenue and net revenue are defined under the Oil Sands Royalty Regulation,
- 3. Non-GAAP financial measures refer to Disclosure Advisories for further information
- 4. Estimated using US\$80.00/bbl WTI and a C\$1.32/US\$ F/X rate.

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Forward-looking information contained in this presentation is based on management's expectations and assumptions regarding, among other things: general economic and business conditions; future crude oil, bitumen blend, natural gas, electricity, condensate and other diluent prices, foreign exchange rates and interest rates; actions taken by OPEC+ in relation to supply management and U.S. SPR activities, including both supply releases or oil repurchases; global conflicts including the Russia-Ukraine conflict and associated international sanctions, the recoverability of MEG's 1P and 2P reserves; MEG's ability to produce and market production of bitumen blend successfully to customers; future growth, results of operations and production levels; future capital and other expenditures; revenues, expenses and cash flow; operating costs; reliability; anticipated sources of funding for operations and capital investments; plans for and results of drilling activity; the regulatory framework governing royalties, land use, taxes and environmental laws and Federal and Provincial climate change policies, under which MEG conducts and will conduct its business; and business prospects and opportunities. By its nature, such forward looking information involves significant known and unknown risks and uncertainties, which could cause actual results to differ materially from those anticipated. These risks include, but are not limited to: risks associated with the oil and gas industry, including the transition to a low carbon environment; the securing of adequate access to markets and transportation infrastructure and to investment capital; the availability of capacity on the electricity transmission grid; the uncertainty of reserve and resource estimates; the uncertainty of estimates and projections relating to production, costs and revenues; health, safety and environmental risks, including public health crises and related actions taken by governments and businesses; international conflicts and wars including the Russia-Ukraine conflict, risks of legislative and regulatory changes to, amongst other things, tax, land use, royalty, environmental laws, and Federal and Provincial climate change policies and curtailment of production policies; risks related to increased activism and public opposition to fossil fuel development; assumptions regarding and the volatility of commodity prices, including actions taken by OPEC+ in relation to supply management; interest rates and foreign exchange rates; risks and uncertainties related to commodity price, interest rate and foreign exchange rate swap contracts and/or derivative financial instruments that MEG may enter into from time to time to manage its risk related to such prices and rates; potential delays or changes in plans with respect to MEG's projects or capital expenditures; ability of the company to attract necessary labour required to build, maintain and operate its projects; risks and uncertainties associated with securing and maintaining the necessary regulatory approvals and financing to proceed with MEG's expansion and/or operation of MEG's projects; risks and uncertainties related to the timing of completion, commissioning, and start-up, of MEG's turnarounds, and of expansions and projects; the operational risks and delays in the development, exploration, production, and the capacities and performance associated with MEG's projects; and uncertainties arising in connection with any future acquisitions and/or dispositions of assets. Although MEG believes that the assumptions used in such forward-looking information are reasonable, there can be no assurance that such assumptions will be correct. Accordingly, readers are cautioned that the actual results achieved may vary from the forward-looking information provided herein and that the variations may be material. Readers are also cautioned that the foregoing list of assumptions, risks and factors is not exhaustive.

Further information regarding the assumptions and risks inherent in the making of forward-looking statements can be found in MEG's most recently filed Annual Information Form ("AIF"), along with MEG's other public disclosure documents. Copies of the AIF and MEG's other public disclosure documents are available through the Company's website at <a href="www.megenergy.com/investors">www.megenergy.com/investors</a> and through the SEDAR website at <a href="www.megenergy.com/investors</a> and through

# DISCLOSURE ADVISORIES

#### Non-GAAP Measures and Other Financial Measures

Certain financial measures in this presentation are non-GAAP financial measures or ratios, supplementary financial measures and capital management measures. These measures are not defined by IFRS and, therefore, may not be comparable to similar measures provided by other companies. These non-GAAP and other financial measures should not be considered in isolation or as an alternative for measures of performance prepared in accordance with IFRS.

For further details, please refer to Section 13 of the Corporation's MD&A for the quarter ended March 31, 2024 which is available on the Corporation's website at <a href="https://www.megenergy.com">www.megenergy.com</a> and is also available on the SEDAR website at <a href="https://www.sedar.com">www.sedar.com</a>.

